

**Join us in changing
the future of
veterinary
diagnostics**

Sales Development Representative with previous equine experience

80-100%, CH/DE/NL/BE

LiVET is a Swiss start-up that simplifies the daily routine of veterinarians with innovative solutions and promotes animal health in the long term. Our molecular biological rapid tests enable the on-site diagnosis of infectious diseases within 30 minutes.

The Task

You support the market entry of LiVET and build up contacts with veterinarians, animal clinics and large horse stables in several European countries. You will inspire them with our rapid tests and win them as customers. You look after our customer base and represent our company in the daily business. At trade fairs you help to promote our brand and actively build up new sales channels.

What we need

- convincing personality (d/e) with great sales talent
- Affinity to horses, the veterinary field and the target group
- Enthusiasm for our philosophy, rapid tests and animal welfare
- Extremely independent, keen to travel and results-oriented team player

What you bring

- English and German (spoken and written)
- Experience in the Equine sector (veterinary medicine, equestrian sports, equestrian maintenance etc.)
- Experience in sales and/or marketing desired
- Excellent communication skills with empathy for customer needs
- Entrepreneurial thinking, organizational skills and solution orientation
- Flexibility and willingness to travel
- Personal initiative, versatility and great independence
- Good knowledge of MS Office and handling social media

This is what you can expect

- a great team (currently 22 people), connected in a common goal
- a steep learning curve in a highly dynamic start-up
- short decision-making paths
- much room for independence, responsibility and own ideas
- personal and professional development

Contact and application

Kathleen Sweet, Tel.: +41 (0)31 552 07 17
Complete application by e-mail to: jobs@li.vet